



# Leadership in Technology Transfer

## Director of the Central Technology Transfer Office (CTTO)

Ireland's universities are key players in the generation of new knowledge from research. Under the national strategy for Science, Technology and Innovation, the universities are also committed to collaboration with industry in commercialisation and technology transfer. Enterprise Ireland has national responsibility for maximising the commercialisation by industry of the intellectual property from public research organisations.

The recent report 'Putting Public Research to work for Ireland' establishes a new policy framework to advance the generation and exploitation of IP emerging from the publicly funded research system. A key part of the infrastructure arising from the report is a new Central Technology Transfer Office to oversee the dynamic evolution of that policy and its implementation.

The Irish Universities Association, in collaboration with Enterprise Ireland, now wishes to appoint a Director of the new CTTO to establish the office and lead its development. The overall aim is to fully establish Ireland as a leader in this field.

### Job Specification and Key Deliverables

The CTTO is mandated to deliver a world class TT system, optimising the interaction between publicly funded research organisations and industry. With this in mind, the office is expected to:

- Make engagement with the public research system more attractive to Industry, deliver a consistent and predictable approach to IP commercialisation and to the implementation of the national IP Protocol.
- Create open and active dialogue with industry and effective links with the TT offices in Irish RPOs, stimulating interaction between the two.
- Maintain the national IP commercialisation policy and licensing framework, in consultation with the Department of Jobs, Enterprise and Innovation.
- Actively monitor the performance of the national TT system, its targets and metrics, with particular reference to the second phase of EI's Technology Transfer Support initiative.
- Support effective commercialisation agreements involving industry and public research organisations.

### Person Specification

The CTTO Director will need to demonstrate the following skills and competencies:

- Strong practice based knowledge and experience in intellectual property and technology transfer, spanning industry and public research organisations, including academic institutions.
- Outstanding leadership capability and drive, with the capacity to manage and motivate high-performing teams and deliver on targets and metrics.
- A proven track record of influencing, negotiating and delivery on strategy.
- Proven relationship management and networking skills.
- In-depth knowledge of national and international funding systems for research and commercialisation.
- Credibility with both industry and the academic community, based on a proven track record.
- Appropriate academic and professional qualifications with substantial and broad experience of dealing with technology transfer and technology management in industry or academia.

Further information for applicants and application material is available from [www.iua.ie/about-iua/iua-jobs](http://www.iua.ie/about-iua/iua-jobs)

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